17 July 1983

PO Box 23 Hikurangi NORTHLAND

To Whom It May Concern

I have a Chemical Engineering degree from Auckland University. I graduated in May 1972.

I have been working as an Industrial Engineer for NZ Forest Products for four years. I left that company recently to pursue my own business interests, I had been offered the managers position in that department, which is the largest Industrial Engineering department in New Zealand.

I came to know of Bhagwan Shree Rajneesh through his books and subsequently became a disciple.

Industrial Engineering is all about productivity and how to increase it. Hence job motivation is a key aspect. Bhagwan's teachings on the beauty of work and the joy and satisfaction available through work are more profound than any teacher I have had contact with. The obvious practical proof of these teachings is to be seen at Rajneeshpuram where worker productivity is simply phenomenal.

I believe that these teachings are being carried to all parts of the community by his disciples.

In my opinion Bhagwan Shree Rajneesh is an authority who is outstanding in the world in the field of job motivation and satisfaction.

Yours faithfully.

John G. Southward

B.E. (Chem.)